

**Pre-Bid Queries - 1 for Campus development Project of IIT Hyderabad - Package 3A & 3B**

Date of Pre Bid Meeting : 19.02.2018

**Project : Campus development Project of IIT Hyderabad - Package 3A & 3B**

Document Title : Pre Bid Queries

Tender No :

| Sr.No | Spec. Ref. Cl. No.                                                                                                                                                                                                                                                                                                                                                                                                                                              | PQ Specification/ Requirements                                                                                                                                                                                                                                          | Bidder's Queries                                                                                                                                                                                                                   | Clarification of IITH                                                                                                                                                                                                                                                                                                                     |
|-------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1     | Section VI. Scope of Works - Page 16. Clause 2 Construction Period                                                                                                                                                                                                                                                                                                                                                                                              | The tentative construction period is Twenty (36) months. The detailed key dates will be described in the Tender documents.                                                                                                                                              | We understand that construction period is Thirty Six (36) months. Please confirm.                                                                                                                                                  | The period of Construction is 36 (Thirty Six) months .                                                                                                                                                                                                                                                                                    |
| 2     | Section III. Qualification Criteria and Requirements - Page No - QCR - 3 . Clause 3.1 (c) - Financial Performance- Profit / Loss Status                                                                                                                                                                                                                                                                                                                         | Form FIN – 3.1 including Bid Capacity (vii) workout and value of balance Jobs in hand.                                                                                                                                                                                  | We understand that "Bid Capacity (vii) workout and value of balance Jobs in hand" shall not be applicable. Please confirm.                                                                                                         | a) In " <b>Submission Requirements</b> " Work out on Bid Capacity and value of balance Jobs in hand need not be submitted.                                                                                                                                                                                                                |
| 3     | Section III. Qualification Criteria and Requirements - Page No - QCR - 3 . Clause 3.1 (c) - Financial Performance- Profit / Loss Status                                                                                                                                                                                                                                                                                                                         | Must meet (i) requirement (ii)                                                                                                                                                                                                                                          | We request you to provide details of notes (i & ii) as referred for the relative points.                                                                                                                                           | a) The (i) superscripted against "Must Meet" for " <b>Single Entity</b> " stands deleted.<br><br>b) In " <b>Submission Requirements</b> " Work out on Bid Capacity and value of balance Jobs in hand need not be submitted.                                                                                                               |
| 4     | Section III. Qualification Criteria and Requirements - Page No - QCR - 4 . Clause 3.2 - Average Annual Construction Turnover                                                                                                                                                                                                                                                                                                                                    | Must meet (i) (vi) requirement                                                                                                                                                                                                                                          | We request you to provide details of notes (i & vi) as referred for the relative points.                                                                                                                                           | a) The superscripted numbers: (i) and (vi) against "Must Meet" indicated for " <b>Single Entity</b> " stands deleted. However, superscripted number: (i) indicated in Clause 3.2 " <b>Requirements</b> " remains and this denotes that only building sectors projects only to be included as stated in " <b>Notes for the Applicant</b> " |
| 5     | Section IV. Application Forms - Page No - AF 4 - Form ELI -1.2<br>Applicant's Party Information Form                                                                                                                                                                                                                                                                                                                                                            | The following form is additional to Form ELI – 1.1., and shall be completed to provide information relating to each JV member (in case the Applicant is a JV) as well as any specialist subcontractor proposed to be used by the Applicant for any part of the Contract | We understand that the proposed list may vary at the time of Tendering and Execution as well depending upon the scope and complexity of the Package. Please confirm.                                                               | Form to be filled-in by Eligible Applicants including all entities involved or intended to be involved with the proposed works. Please refer to ITA Clause 4.0 for details.                                                                                                                                                               |
| 6     | Section IV. Application Forms - Page No - AF 11 - Form EXP - 4.1<br>General Construction Experience / Section IV. Application Forms - Page No - AF 12 - Form EXP - 4.1(a)<br>Completion Certificate from Client / Section IV. Application Forms - Page No - AF 15 - Form EXP - 4.2(a1)<br>Specific Construction Performance Certificate / Section IV. Application Forms - Page No - AF 20 - Form EXP - 4.2(c1) Financial Details of Completed Building Projects | The above information shall be supported with copies of Letter of Award, Work order, Project Completion Certificates                                                                                                                                                    | We request you to consider Project completion certificates and Letter of Award (for maximum number of large volume Projects) only as the supporting documents. Please confirm.                                                     | For "Form EXP - 4.1, Form EXP - 4.1(a), Form EXP - 4.2(a1), Form EXP - 4.2(c1)" Applicant shall substantiate all the required details in the forms through valid documents from project clients as documentary evidence.                                                                                                                  |
| 7     | Section IV. Application Forms - Page No - AF 12 - Form EXP - 4.1(a)<br>Completion Certificate from Client                                                                                                                                                                                                                                                                                                                                                       | The following table shall be filled in for the Applicant and for each member of a JV                                                                                                                                                                                    | We understand that the said table shall be filled in by the Applicant only. Please confirm.                                                                                                                                        | Form to be filled-in by applicant and each member of the JV.                                                                                                                                                                                                                                                                              |
| 8     | Section IV. Application Forms - Page No - AF 15 - Form EXP - 4.2 (a1)<br>Specific Construction Performance Certificate                                                                                                                                                                                                                                                                                                                                          | Specific Construction Performance Certificate                                                                                                                                                                                                                           | We understand that the said table shall be filled in by the Applicant only. Please confirm. Also, we understand that the Sr. No. 10 & 11 of the table shall be left unfilled as the Applicant can not rate itself. Please confirm. | Form to be filled-in by Applicant and each member of the JV.<br>Details which are to be filled-in by the client shall also be filled-in by the Applicant based on authentic documents issued by the project client.                                                                                                                       |
| 9     | Section IV. Application Forms - Page No - AF 19 - Form EXP - 4.2 (b2)<br>Client Certificate(s) for Key Activities listed in 4.2 (b)                                                                                                                                                                                                                                                                                                                             | Client Certificate(s) for Key Activities listed in 4.2 (b)                                                                                                                                                                                                              | We understand that the said table shall be filled in by the Applicant only. Please confirm.                                                                                                                                        | Form to be filled-in by applicant and each member of the JV.                                                                                                                                                                                                                                                                              |

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|-------|-------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 10    | Section IV. Application Forms - Page No - AF 19 - Form EXP - 4.2 (b2)<br>Client Certificate(s) for Key Activities listed in 4.2 (b) | The above information shall be supported with copies of Letter of Award, Work order, Project Completion Certificates                                                                                                                                                                                                                                                                                               | We request you to consider Project completion certificates (if completed) and Letter of Award only as the supporting documents. Please confirm.                                                                                                                                                                                                                                                                                                                                                                                           | Applicant shall substantiate all the required details in the forms through valid documents from project clients as documentary evidence.                                      |
| 11    | Section IV. Application Forms - Page No - AF 19 - Form EXP - 4.2 (b2)<br>Client Certificate(s) for Key Activities listed in 4.2 (b) | The above information shall be supported with copies of Letter of Award, Work order, Project Completion Certificates.                                                                                                                                                                                                                                                                                              | We understand that any other documentary evidence that can substantiate the satisfactory execution of the Key Activities shall be accepted. Please confirm.                                                                                                                                                                                                                                                                                                                                                                               | Details indicated in prequalification documents prevails.<br>Applicant shall substantiate all the required details in the forms through valid documents from project clients. |
| 12    | Section IV. Application Forms - Page No - AF 20 - Form EXP - 4.2(c1)<br>Financial Details of Completed Building Projects            | The following table shall be filled-in and certified by the Owner / Client for each of the completed building projects listed above                                                                                                                                                                                                                                                                                | We understand that the said table shall be filled-in by the Applicant and Client's certification for each of the completed building projects is not required as the Applicant would be submitting separately the completion certificates. Please confirm.                                                                                                                                                                                                                                                                                 | Details which are to be filled-in by the Client shall also be filled-in by the Applicant based on authentic documents issued by the project client.                           |
| 13    | Section IV. Application Forms - Page No - AF 20 - Form EXP - 4.2 (c1)<br>Afinancial details of completed building project           | Updated Value of Completion cost = $C \times (1+10\%)^n$<br>Where C is the cost of completion and n is the number of years after completion                                                                                                                                                                                                                                                                        | We understand this formula is applicable for all project cost related data (Cl. No. 4.2(a)) as well) . Please confirm.                                                                                                                                                                                                                                                                                                                                                                                                                    | The estimation of updated value of completion cost is applicable to Forms EXP-4.2(a), Exp-4.2(a1) and Exp-4.2(c1).                                                            |
| 14    | Specific Construction Experience 4.1 (a) – Similar Building Sector Projects                                                         | (ix) Building Sector project means, Civil, Architectural, Plumbing, Electrical, Fire Fighting, HVAC works involved in Commercial, Educational and Residential sectors only. Industrial, Infrastructure works will not be considered.                                                                                                                                                                               | The composite construction contracts for the projects in residential sector include most of the above MEP services except for HVAC work. We therefore request that residential projects of required value which may not involve HVAC work may also be considered as similar Building Sector Project for meeting Eligibility and Qualification Criteria.<br><br>Further we request you to consider Sports complex Projects comprising air-conditioned indoor facilities for multiple sports activities as similar Building Sector Project. | Qualification requirements indicated in prequalification documents shall prevail.                                                                                             |
| 15    | Specific Construction Experience 4.2 (b) : Key Activities                                                                           | (vii) Volume, number or rate of production of any key activity can be demonstrated in one or more contracts combined if executed during same time period. The rate of production shall be the annual production rate for the key construction activity (or activities). For the rate of production, either the average during the entire period or in any one or more years during the period should be specified. | The Key Activities should have been executed in one project however as per footnote (vii) it appears that compliance can be demonstrated in one or more contracts combined if executed during same time period.<br>We request that the minimum requirement may be allowed to be met through multiple contracts executed during last 10 years.                                                                                                                                                                                             | The key activities must have been executed within the number of projects indicated in <b>"QCR 4.2 (b) : Key Activities"</b>                                                   |
| 16    |                                                                                                                                     | (viii) The minimum experience requirement for multiple contracts will be the sum of the minimum requirements for respective individual contracts.                                                                                                                                                                                                                                                                  | As per footnote no. viii) "The minimum experience requirement for multiple contracts will be the sum of the minimum requirements for respective individual contracts.<br>In this context we presume that a bidder can qualify for both the contract packages 3A & 3B if the sum of key activities executed by the bidder in two projects is more than twice the requirement of one package.                                                                                                                                               | The key activities must have been executed within the number of projects indicated in <b>"QCR 4.2 (b) : Key Activities"</b>                                                   |

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|-------|-----------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 17    |                                                                                                                             | <ul style="list-style-type: none"> <li>Structural Glazing - 13,500 m<sup>2</sup> in one project</li> </ul>                                                                                                                                                                        | Structural Glazing work is normally carried out in combination with Aluminum Composite Panel. We therefore presume that the quantities of Structural Glazing and ACP work executed during last 10 years will be considered together to meet the requirement of Structural Glazing. Please confirm                                                                                                                                                                                                                                                                                                                                               | ACP works shall not be considered against Structural Glazing. Specific requirement indicated in the Pre qualification Document shall prevail.                                                                                                                                                                    |
| 18    |                                                                                                                             | <ul style="list-style-type: none"> <li>District cooling system with plant capacity not less than 2000 TR across two projects.</li> </ul>                                                                                                                                          | We presume that execution of Centralized Air conditioning Work of required capacity will be considered as similar / equivalent to District Cooling system to meet the Specific Construction Experience in execution of key activities. Please confirm.                                                                                                                                                                                                                                                                                                                                                                                          | District cooling system shall only be considered.                                                                                                                                                                                                                                                                |
| 19    |                                                                                                                             |                                                                                                                                                                                                                                                                                   | Key activities viz. Structural Glazing, Post Tension Slabs & District cooling system are normally executed through specialized agencies in the respective field. We therefore request you to allow applicants to meet the stipulated Eligibility and Qualification Criteria for such activities through their associate specialized agencies / subcontractors.                                                                                                                                                                                                                                                                                  | Qualification requirements as indicated in the Pre qualification Document shall prevail.                                                                                                                                                                                                                         |
| 20    | Form Exp – 4.1 (a) Completion Certificate from Client Pg No. 12 & Form Exp. Client Certificates for Key activities Pg No.19 |                                                                                                                                                                                                                                                                                   | <p>We presume that these forms are to be filled by the applicant and the information filled in should be supported by copies of Letter of Award, Work Order, and Project Completion Certificates.</p> <p>We further presume that certificates issued by Project Consultants / Architects will also be considered for qualification. Please confirm.</p>                                                                                                                                                                                                                                                                                         | Form to be filled-in by applicant and each member of the JV. Applicant shall substantiate all the required details in the forms through valid documents from project clients as documentary proof.                                                                                                               |
| 21    | 3.2 - Average Annual Turnover                                                                                               | <p>Notes for the Applicant:</p> <p>(i) Building Sector project means, Civil, Architectural, Plumbing, Electrical, Fire Fighting, HVAC works involved in Commercial, Educational and Residential sectors only. <b>Industrial, Infrastructure</b> works will not be considered.</p> | <p>We are into Building Sector Projects Only but our Turnover includes Industrial Projects along with Commercial, Educational and Residential. Its difficult to deduct the Industrial Turnover from the Total Turnover. We request you to consider the Turnover of Industrial Buildings also.</p> <p>we agree that Infrastructure Turnover like Roads/Bridges etc cannot be considered as similar projects.</p> <p>All the projects we do are with different scope of works, like Only Civil Works, Civil + Electrical Works, Civil + All MEP Works etc. We assume that all type of building experience will be considered for the Turnover</p> | <p>Qualification requirements as indicated in the Pre qualification Document shall prevail.</p> <p>Projects submitted by the Applicant for qualification shall include all scope of work as mentioned under Notes (i). Such jobs executed exclusively in specified building sector shall only be considered.</p> |

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| <b>Project : Campus development Project of IIT Hyderabad - Package 3A &amp; 3B</b> |                                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                          |
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| Tender No :                                                                        |                                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                          |
| <b>Sr.No</b>                                                                       | <b>Spec. Ref. Cl. No.</b>                                | <b>PQ Specification/ Requirements</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | <b>Bidder's Queries</b>                                                                                                                                                                                                                                                                                                                                                                                                         | <b>Clarification of IITH</b>                                                                                                                                                             |
| 22                                                                                 | 4.2 (a) - Specific Construction Experience               | In Case of Joint Venture:<br>Must meet a minimum of one of work Rs 500 Crores OR<br>Two works of Rs. 350 Crores OR Three works of Rs. 200 Crores (iii)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | The Similar work Completed by "One JV Member" is very high, we request you to consider one work of Rs 400 Crores OR Two works of Rs. 300 Crores OR Three works of Rs. 150 Crores                                                                                                                                                                                                                                                | Qualification requirements as indicated in the Pre qualification Document shall prevail.                                                                                                 |
| 23                                                                                 | 4.2 (b) - Specific Construction Experience               | For the above or other contracts completed and under implementation as prime contractor (single entity or JV member), or subcontractor (vi) between 1st January 2007 and Application submission deadline, a minimum construction experience in the following key activities successfully completed (viii) (vii)<br>{<br>• Concrete Volume - 1,00,000m3 in one project<br>• Structural Steel - 550 MT in one project..<br>• Structural Glazing - 13,500 m2 in one project<br>• Form Finish Concrete – 5000 m2<br>• Post Tension Slabs - 2000 m2 in one project<br>• District cooling system with plant capacity not less than 2000 TR across two projects.<br>}(viii) (ix)                                                                                                                                           | The key activities experience required for "Single Entity" & "All JV Companies" are similar. As per the formula applied in Turnover & Similar Works, The experience required by JV Member should be lesser than the single entity. We request you to consider the same.<br><br>We request you to accept MOU with Nominated Subcontractor (Not JV Member) for Specialized Jobs like Structural Glazing & District Cooling System | Qualification requirements as indicated in the Pre qualification Document shall prevail.<br><br>Qualification requirements as indicated in the Pre qualification Document shall prevail. |
| 24                                                                                 | 4.2 (C) - Specific Construction Experience               | The Applicant should demonstrate capabilities of Building Information Modelling (BIM).                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | We request you to accept MOU with Experienced & Capable Design firm for BIM                                                                                                                                                                                                                                                                                                                                                     | Shall meet this requirement either as single entity or JV members only.                                                                                                                  |
| 25                                                                                 | Average Annual Construction Turnover Form FIN – 3.2      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | What are the documents required                                                                                                                                                                                                                                                                                                                                                                                                 | Applicant to fill FORM FIN-3.2 as per Pre qualification document.                                                                                                                        |
| 26                                                                                 | 4.2 (b) Specific Construction Experience                 | For the above or other contracts completed and under implementation as prime contractor (single entity or JV member), or subcontractor (vi) between 1st January 2007 and Application submission deadline, a minimum construction experience in the following key activities successfully completed (viii) (vii)<br>{<br><input type="checkbox"/> Concrete Volume - 1,00,000m3 in one project<br><input type="checkbox"/> Structural Steel - 550 MT in one project..<br><input type="checkbox"/> Structural Glazing - 13,500 m2 in one project<br><input type="checkbox"/> Form Finish Concrete – 5000 m2<br><input type="checkbox"/> Post Tension Slabs - 2000 m2 in one project<br><input type="checkbox"/> District cooling system with plant capacity not less than 2000 TR across two projects.<br>}(viii) (ix) | Is it applicable in one project or in different projects. Work done in phase 1 can it be considered. Pls specify the contract duration for both the packages                                                                                                                                                                                                                                                                    | Qualification requirements as indicated in the Pre qualification Document shall prevail.                                                                                                 |
| 27                                                                                 | 4.2 (c) Specific Construction Experience                 | The Applicant should demonstrate capabilities of Building Information Modelling (BIM). A copy of the active license certificate of BIM software for three years prior to the application submission deadline.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Can it be accepted for tied up with licencing agency                                                                                                                                                                                                                                                                                                                                                                            | Shall meet this requirement either as single entity or JV members only.                                                                                                                  |
| 28                                                                                 | Sec-III, Clause 3.2 Average Annual Construction Turnover | Minimum average annual construction turnover of Rs 700 Crores, calculated as total certified payments received for contracts in progress and/ or completed, within the last 05(five) years, divided by 05(five) years(i).                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | We understand that Average Annual Turnover of all construction projects will be considered. Please confirm as the same is not clear from the clause.                                                                                                                                                                                                                                                                            | Projects executed under Building sector only will be considered. Also response to Query no. 21 may be referred to.                                                                       |

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|-------|-------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------|
| 29    | Sec-III,<br>Clause 4.2 (a) Specific Construction Experience | A minimum number contracts for construction of similar Building sector projects (ii), (ix) that have been satisfactorily and substantially (iii) between 1st January 2007 and Application submission deadline(x)<br><br>(i) Building Sector project means, Civil, Architectural, Plumbing, Electrical, Fire Fighting, HVAC works involved in Commercial, Educational and Residential sectors only. Industrial, Infrastructure works will not be considered | Request you to consider Hospital projects, RCC Buildings executed as part of Industrial project under Building Sector.                                                      | Qualification requirements as indicated in the Pre qualification Document shall prevail. Also response to Query no. 21 may be referred to. |
| 30    | Sec-IV<br>Form FIN3.2 Average Annual Construction Turnover  | Average Annual Construction Turnover in USD Equivalent<br><br>** Total USD equivalent for all years divided by the total number of years. See Section III, Qualification Criteria and Requirements, Sub-Factor 3.2.                                                                                                                                                                                                                                        | As per Sec-III, Clause 3.2, Average Annual Construction Turnover to be indicated in INR. Where as the corresponding form is showing figures in USD. Request you to clarify. | Please refer to ITA 13.2                                                                                                                   |



(K S Ravindra Babu)  
Superintending Engineer, IITH